



ADD-ON for Cisco Webex Meetings

PARTNER ENGAGEMENT



Invoicing SWS to partner

PRICE	
• Initial setup (one time fee / per setup)	2.500,00 \$
• Premium User License (unit price per month)	360,00 \$
• 5 Users and scheduling included	

SERVICE
• Partner PreSales Training

CONTRACT
• Reseller Contract
• NDA contract

US Partner XYZ

Invoicing partner to customer

PRICE	
• Initial setup (one time fee / per setup)	2.500,00 \$ + x% partner margin
• Premium User License (unit price per month)	360,00 \$ + x% partner margin
• 5 Users and scheduling included MSRP: 499,00 \$	

SERVICE
• Standard + Webex Support

CONTRACT
• Software / Service Contract

SERVICE

- Initial Instane Setup
- CI Webpage Design support
- 2h Webpage integration assistance
- User training material
- Admin training material

CONTRACT

- End User License Agreement

US Customer A



DAY 1

- NDA between US Partner & SWS
- Reseller Contract between US Partner & SWS
- Partner PreSales Training (+ Marketing / Training Material)



DAY 2

- initial Contact regarding VOPS / Webex
- Contacting SWS for Demo Instance
- Setup / initial Training from partner & SWS to customer



DAY 3

- US Partner offering VOPS to Customer
- Customer buys
- Customer signs the EndUser License Agreement (SWS)
- Customers signs Service Contract (US Partner)
- SWS supports for Webpage Integration & Training



DAY 4

- SWS invoicing initial fee to partner
- SWS invoicing monthly license to partner
- Partner invoicing initial fee to customer
- Partner invoicing monthly license to customer

Would you like to know more about the solution? Listed below is our contact information:



Christian Schreiner
CEO

+49 8586 9604 0
christian.schreiner@citizenservice-digital.com



Emanuel Graf
Product Manager

+49 8586 9604 0
emanuel.graf@citizenservice-digital.com



Stefan Biebl
Solution Architect

+49 8586 9604 0
stefan.biebl@citizenservice-digital.com

For more informations:
citizenservice-digital.com
[Webex App Hub](#)